



## PRESS RELEASE

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### ESI TECHNOLOGIES HONORED AS RECIPIENT OF 2015 EMC CANADIAN PARTNER OF THE YEAR AWARD

*ESI was also recipient of 2014 EMC Growth Partner of the Year award*

**Montreal, QC – May 4<sup>th</sup>, 2016** — ESI Technologies today announced it has received the 2015 EMC Canadian Partner of the Year Award from [EMC Corporation](#) for exceeding growth expectations in a variety of areas and demonstrating a commitment to excellence through innovation and thought leadership across their go-to-market. This marks the first year ESI has received the exclusive recognition.

The award was presented on May 3<sup>rd</sup> to ESI at the 2016 EMC® World Global Partner Summit. ESI was previously recognized by EMC with the 2014 EMC Growth Partner of the Year award.

*“This achievement is testament of our long-term commitment to delivering customer value and shows our engagement with our clients to deliver the best technologies that vendors like EMC have to offer”* stated Patrick Naoum, ESI Executive VP – Strategy, Alliances & Client Solutions. *“This award is the result of strong belief that EMC solutions can truly benefit customers who are looking to invest in best-of-breed data management and enterprise hybrid cloud solutions. We are very proud of this accomplishment!”*

*“With a proven track record of excellence and a deep understanding of information technology’s role in achieving core business outcomes, ESI Technologies is well deserving of this year’s EMC Canadian Partner of the Year Award,”* said Scott Millard, Vice President, Americas Channel Sales for EMC Corporation. *“We are thrilled to honor this level of commitment– ESI has built innovative solutions that help EMC modernize customers’ data centers and redefine their businesses. For that reason, I am excited to recognize ESI as the EMC Canadian Partner of the Year.”*

*“ESI has made a clear investment in EMC technologies and leveraged them with pertinent solutions for both private and public cloud offerings in the Quebec and Ontario markets,”* said Michael Kerr, Director, Partner Sales, Canada for EMC Corporation. *“We thank them for their partnership and commitment to EMC.”*

ESI enables successful business outcomes for its clients by offering the following solutions and services:

- Private or hybrid Enterprise Cloud building and operating solutions
- Big Data & Analytics and Data Lake solutions
- Agile, efficient and cost effective data center solutions
- IT Managed services through its NOC and SOC services
- Its own data management cloud based solutions.



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### **About ESI Information Technologies**

As a reference and leader in the fields of datacenter design and deployment, storage and virtualization solutions integration, ESI applies its expertise to ensure the security, availability and efficient management of our clients' data and the cost-effective control of its growth. Regardless of the location of its clients' applications or data and of delivery method (private, public or hybrid), ESI enables its clients to get the most out of their IT investments to support their expected business outcomes. ESI has its head office in Montreal, and business locations in Quebec City and Toronto. To learn more about ESI, visit [www.esitechnologies.com](http://www.esitechnologies.com).

### **For additional information:**

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